

HDL CAPITAL

SMALL-MID MARKET CORPORATE FINANCE ADVISORS

Based in Toronto, HDL Capital Inc. (HDL) is a boutique corporate finance advisory firm specializing in M&A and Transaction Services for clients across North America.

\$2Billion+

Total transaction value advised on by the HDL team

200+

Successful transactions advised on by the WDC team

\$5M-\$50M+

Typical transaction size range completed

Tyler Lang President
tyler@hdlcapital.com
 (416) 727-5862

Vijay Malhotra VP
vijay@hdlcapital.com
 (437) 224-3540

Taj Hussain, VP
taj@hdlcapital.com
 (647) 783-4912

www.hdlcapital.com

SECTOR EXPERIENCE



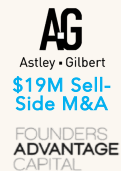
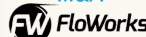
BUY-SIDE M&A PROGRAMS

- Driving corporate growth and shareholder value through planning and execution of accretive acquisition plans
- Building deep funnels of targets in Canada and beyond
- Advising on ideal structures to minimize risk, maximum financing
- Organizing legal, accounting, and regulatory to ensure efficient, cost-effective closings



SELL SIDE M&A EXECUTION

- Leading market driven value analysis and developing comprehensive packages to maximize interest, pricing and structure
- Targeting our deep network of thousands of strategic and Private Equity buyers (75% of buyers have been from outside of Canada)
- WDC brings the tenacity and fortitude necessary to make transactions close in the most challenging of markets



FAIRNESS OPINIONS & FORMAL VALUATIONS

- Providing Board of Directors with highly independent Opinions and Valuations in a range of situations including:
 - Public/private M&A, carve-outs, spin-offs, divestitures
 - Going private transactions; related party transactions
 - Insolvency, restructuring, credits agreements
- Experienced team of CBVs and CPAs to meet the strictest of regulatory requirements (NI-61-101 etc.)

